



**Section:** *Financial Foundations*

One of the very first money lessons to talk about with kids is about spending, saving, and sharing. This concept teaches kids to think about their money into three main categories.

## HANDS-ON FUN

### Materials needed:

- 3 jars (clear jars work best)
- Marker or label
- Play-money or another filler



Take three jars and label them SPEND, SAVE, and SHARE. Gather play-money or another filler like glass gems, gems, or coins that will easily fit within the jars. As you walk through the example on worksheet, demonstrate how you divide the money among the jars by filling them as outlined below.

## MONEY TALK

**Spend:** We suggest that no more than 70% of your income should be spent on your needs this includes housing, food, transportation, clothing, utilities and so on.

**Question:** What do you spend money on?

*Pro Tip: Talk through each of their answers, asking if they think the items would be “needs” or “wants”.*

**Save:** We suggest saving 25% of your income. Savings really comes in handy during an emergency. You can also save for holidays, a major purchase, a vacation and so on.

**Question:** What are you saving for?

**Share:** Giving back makes our community stronger. We suggest giving 5% of your income back to your community.

**Question:** Who would you like to share with? Does your family volunteer with any local charities?

*Pro Tip: When we talk about who we might share our money with, kids tend to respond, “with family.” Encourage them to think bigger and ask how they could share with their community. This could look like making a donation to a charity, church or even community center. Who do you want to give back to?*

**Conclusion:** Learning to save, spend & share teaches you how to compartmentalize needs vs wants, find balance and is the starting point of learning to budget. And reminds us that giving back makes us all better.

# SAVE, SPEND & SHARE

Activity



*HOW DO YOU DECIDE HOW MUCH TO SAVE, SPEND AND SHARE?*

**That all depends on you!**

Let's say you want to deposit \$10.00 into your account. You then decide you want to save 25% ( $\$10.00 \times .25 = \$2.50$ ), spend 70% ( $\$10.00 \times .70 = \$7.00$ ) and share 5% ( $\$10.00 \times .05 = \$0.50$ ). Below is an example of what that will look like. Keeping track of your habits is a critical piece of the puzzle. We have created sweet envelopes to help keep your goals on track!

Date	Deposit	SAVE%	SPEND%	SHARE%
Example: 8/24/20	\$10.00	\$2.50	\$7.00	\$0.50
Example: 8/27/20	+\$10.00	+\$2.50	+\$7.00	+0.50
	\$20.00	\$5.00	\$14.00	\$1.00

# Which is more?

Supplement



When we talk about savings goals, it is important to remember that every penny counts!

*PRACTICE YOUR MONEY COUNTING SKILLS, BY CIRCLING WHICH AMOUNT IS MORE.*



or



or



*DID YOU KNOW:*

If you saved \$.25 every day for a year (365 days), you would have \$91.25 after a year! Remember, every penny, nickel, dime and quarter count towards your saving goal! Let the couch shake down begin!

# Knowledge is power

## Supplement



The world of money and finance can be confusing. Understanding what terms mean can make a world of difference on the road to well-being.

*MATCH THE FOLLOWING FINANCE TERMS AND PRODUCTS TO THEIR DEFINITION.*

- |                  |           |   |
|------------------|-----------|---|
| Credit Card      | 1. _____  | Loan where the borrower uses the equity of their home as collateral. This loan is most often used to finance major expenses such as home repairs, medical bills, or college education. This loan creates a lien against the borrower's house. |
| Auto Loan        |           |   |
| Pay Day Loan     |           |   |
| Toy Loan         | 2. _____  | A relatively small amount of money that is lent at a high rate of interest with the agreement that it will be repaid when the borrower receives their next paycheck.  |
| Student Loan     |           |   |
| Mortgage Loan    | 3. _____  | The amount borrowed on a loan.  |
| Home Equity Loan | 4. _____  | Lingo used by lenders to compare a loan amount to the value of an asset.  |
| Loan to Value    |           |   |
| Interest         | 5. _____  | The additional fee you pay for borrowing money.   |
| Principle        | 6. _____  | Loan to purchase an automobile.   |
|                  | 7. _____  | Type of loan to purchase property or real estate.   |
|                  | 8. _____  | Small, plastic card issued by a financial institution that allows the holder to purchase goods or services with funds that are paid back later with interest.   |
|                  | 9. _____  | Loan used to purchase an RV, camper, ATV, motorcycle, etc.  |
|                  | 10. _____ | Loan designed to help students pay for school tuition, books, and living expenses.  |

# Contact Us



**Any questions?  
Contact our Financial Education team!**

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